



Introducing

## Early Pay by saltare

A unique payment solution that boosts your business, supports your suppliers, and transforms the entire economic landscape.

**We improve the flow of cash to the entire supply chain in a way that works for everyone.**

We can help you create a solid supply chain that is built on confidence and trust and enables you to become the customer of choice.

### How?

Through our ground-breaking digital solution Early Pay, which is a quick, and easy way to offer and facilitate early payments. You can provide peace of mind to your suppliers by delivering certainty of payments through automated communications, whilst giving them the option to get paid sooner – and in just 3 clicks.

### What's in it for you?

-  A strong supply chain with improved business relationships
-  Delivery of tangible social impact throughout your supply chain
-  Financial benefits achieved through potential early payment discounts. Plus operational efficiencies as a result of reduced inbound invoice queries
-  Access to new and valuable supply chain data and insights.

### What's in it for your Suppliers?

-  Reduced anxiety as a result of certainty of payments
-  Improved cashflow from early payment potential
-  Reduced need to secure alternative funding to support their business
-  No more need to chase payments, freeing them up to focus on customers, like you

### The Challenge

**Cash is vital to any business. Yet for many, they will not know when they will be paid, or how much.**

This can cause anxiety and uncertainty, resulting in them chasing payment information. Adding no value to either the supplier or buyer.

**91%**

of SMEs are owed money outside of payment terms

**900 000**

hours spent per day chasing payments by UK SMEs

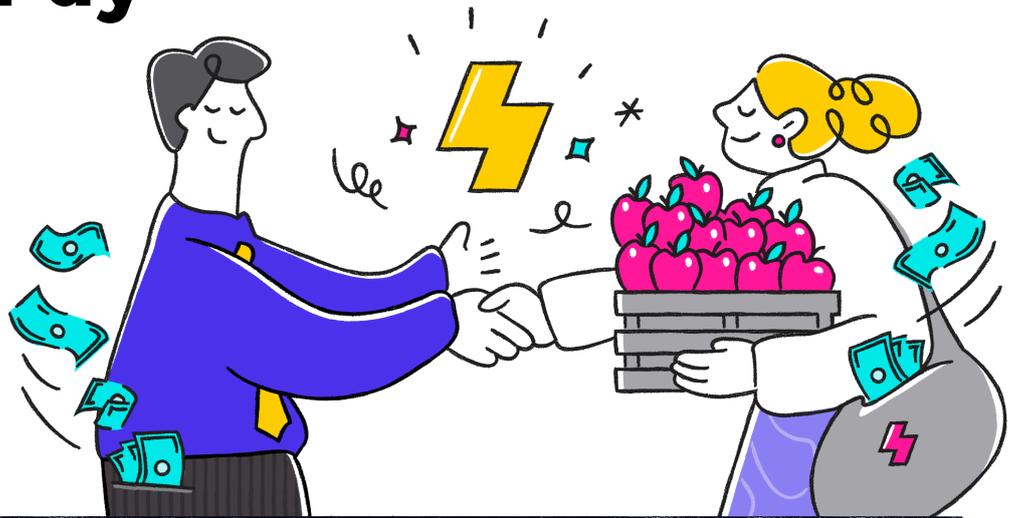
**1/5**

of SMEs struggle to pay for business-critical services due to late payment



# Early Pay

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## How does it work?

It's really smart and really simple

Once you've approved an invoice, Early Pay will notify your supplier. You can offer to pay early (and choose whether to apply a discount or not). Your supplier can accept the offer if they wish to, in just 3 clicks. There's no obligation either way, but your suppliers will have the peace of mind of knowing exactly when they'll be paid.



Achieved through a simple and secure integration with any ERP system. And managed via an easy to use Buyers portal, giving you complete control over supplier segmentation and early payment discounts.

Transform the way you pay and contact Saltare today

Arrange a demo to see just how Early Pay will deliver benefit to your business and your supply chain

Contact the team

[info@saltare.io](mailto:info@saltare.io)

[www.saltare.io](http://www.saltare.io)

**We believe in swifter payments for a better world**